IP Video & Access Control

Capabilities and Services

Vision Technologies specializes in the design, installation and support for security technologies that are migrating to IP-networked services, and competing for network bandwidth. Vision's expertise in Network Security Systems, Digital Video Recording, Access Control (key card, biometric), as well as Audio-Visual systems provides turnkey, state-of-the-art technical solutions. Our staff provides single-site, campus and enterprise solutions for a variety of security requirements, enabling centralized monitoring, data storage and data retrieval.

- ► Controlled Access via Proximity, Biometric & Wireless Devices
- ▶ Digital Video Surveillance Systems and Mass Network Recording Systems
- ▶ Visitor / Lobby Management
- ► Mass Notification Emergency Communications (MNEC) Systems
- RFID Asset Management

Value Proposition

- Complex Network Integration Capabilities
- Turnkey Installations
- Certified Workforce
- Outstanding Present and Past Performance
- Professional Project Management
- Low-cost Delivery Model
- ▶ 100% Customer Satisfaction Guarantee

Our 5-Step Process ensures you get the proper solutions that best fit your needs. We'll help you identify and control threats to protect your employees, your customers, and your property.



Customized Maintenance Programs are available.

GSA Contract Holder

GSA Connections II Contract # GS00Q12NSD0011 GSA Schedule 70 Contract # GS35F-0581R GSA Schedule 58i Contract # GS03F-0089Y GSA VETS GWAC Contract # GS06F-0535Z

A Service-Disabled Veteran Owned Small Business



Certifications

- Lenel
- AMAG
- ► TZ Praetorian™ System
- ► S2
- Honeywell
- ▶ BICSI Prestige Partner, Platinum Level
- BICSI RCDD / WD Technician, Trainer, TPM (TPMA), OSP, NTS, Training Facility
- ► PMI PMP
- ► Microsoft MCSE, MCP
- ► Cisco CCNA, CCNP, and CCIE
- ▶ Network+

Industries

- Education
- Commercial
- Government
- Retail
- Healthcare
- Industrial
- ▶ Hospitality
- Financial



IP Video & Access Control

Manufacturing Partners







































































infrastructure







Benefits of Migrating from Analog to IP Video

- **Higher Resolution and HD Video**
- Video Analytics for Automatic Detection of Suspicious Activity
- Automated Alerts via Email or Text Messaging
- **Faster Retrieval of Stored Video**
- Megapixel Resolution and HDTV Capabilities
- Electronic Pan / Tilt / Zoom (ePTZ)
- **Lower Total Cost of Ownership**
- Power Over Ethernet Increases Savings and Reliability
- Ease of Adding Future Cameras (Anywhere There's a Network Connection)
- Cost Savings by Using Existing Coaxial Cable Backbone

Clients

- National Institutes of Health (NIH)
- **Department of Homeland** Security
- **National Public Radio**
- **University of Maryland Medical** System
- **Mercy Medical Center**
- **Kaiser Permanente**
- MedStar Health
- CareFirst Blue Cross/Blue Shield
- Merkle



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